



WESTERN
CONNECTICUT
STATE UNIVERSITY

ANCELL SCHOOL OF BUSINESS

ANCELL SCHOOL OF BUSINESS

Allen D. Morton, Dean, WS 376

Richard Bassett, Assistant Dean, WS 375

Valerie Dombroski, Administrative Assistant *Phone (203) 837-8521*
Fax (203) 837-8527
drombroskiv@wcsu.edu

Departments

Accounting • Richard Proctor Chair, WS386, (203) 837-8744

Faculty: J. Donegan; M. Ganon; T. Monks; D. Moser; R. Proctor.

Finance • Sally DeLoughy, Co-Chair, WS202, (203) 837-9339

Joel Goldstein, Co-Chair, WS384, (203) 837-9341

Faculty: A. Anderson; B. Collins; S. DeLoughy; J. Goldstein; A. Wong.

Management • Stan Bazan, Chair, WS252, (203) 837-9238

Faculty: S. Bazan; E. Buccini; M. Chuang; J. Coleman; N. Dworkin (M.H.A. Coordinator);
A. Kreinik; F. Maidment; F. Tesch (M.B.A. Coordinator).

Management Information Systems • Richard Montague, Chair, WS204 (203) 837-9343

Faculty: R. Bassett; E. Collar; G. Jin; R. Montague; M. Wright.

Marketing • Ronald Drozdenko, Chair, WS301, (203) 837-8776

Faculty: J. Cronin; R. Drozdenko; K. Koza.

Division of Justice & Law

Justice and Law Administration • Charles Mullaney, Chair, WS402, (203) 837-8524

Faculty: T. Dwyer; M. Fenwick; M. Foley; K. C. Jordan; G. Kain (M.S. Coordinator); D. Machell; A. Markert;
C. Mullaney; F. Muska.

Mission and Objectives

The Ancell School of Business (ASB) provides educational access and opportunity for students from varied cultural and educational backgrounds. The ASB faculty fosters conceptual, applied and experiential educational approaches to instruction, scholarship and service. The school's programs and services prepare students for their future in the global economy so that they may contribute to the economic development of the university's service region and the State of Connecticut.

Graduate Programs

Business Administration

Master of Business Administration

Health Administration

Master of Health Administration

Justice Administration

Master of Science in Justice Administration

Admissions

Please refer to the department area in the catalog for specific procedures and requirements for admissions, or contact the Division of Graduate Studies at (203) 837-8244.

Master of Business Administration

Frederick E. Tesch, M.B.A. Coordinator

Phone: (203) 837-8654

teschf@wcsu.edu

Lorraine DiLeo, Dept. Secretary

Phone: (203) 837-8341

Fax: (203) 837-8527

M.B.A. Program Overview

WestConn's Master of Business Administration (M.B.A.) program is a general business program. There are no concentrations or options. Designed for part-time study by working adults, most classes are scheduled for evenings (Monday through Thursday) and Saturday mornings. A few courses are offered in a "compressed" format, usually five full days of class, during the intersessions or summer sessions.

Program Mission, Goals, and Objectives

The M.B.A. program prepares students for middle- or upper-level management positions in profit or non-profit organizations. The M.B.A. program provides students with a fundamental knowledge of business and organizational functions and activities, as well as an exposure to strategic thinking and management.

M.B.A. Admission Requirements

Applicants to the M.B.A. program must submit the following materials:

- A completed application for graduate study.
- An official transcript from each college or university previously attended, including all undergraduate and graduate courses, grades and degrees.
- An official copy of the Graduate Management Admissions Test (GMAT) results. GMAT scores must be from no more than five years prior to the date of enrollment.
- Two letters of recommendation, preferably from employers or former professors.
- Optional – current resume or curriculum vita and a letter stating why the applicant desires to pursue an M.B.A.

Admission to the M.B.A. program is based on the information in the above items; no admission decision can be made until all of them are in the applicant's file in the Office of Graduate Studies. Previous academic achievements, GMAT scores, recommendations, and work experience are important factors.

Degree Requirements

The M.B.A. degree will be conferred upon the matriculated M.B.A. graduate student who has:

- Completed 54 graduate credits (minus waived and transferred credits) with a cumulative grade point average of 3.0 "B" or better.
- Completed the program within an eight-year period.
- Filed the application for the degree with the Office of Graduate Studies by:
 - December 1 for the May commencement
 - February 1 for an August conferral
 - October 1 for a January conferral

Waiver of Courses

The number of courses required for the M.B.A. degree may be reduced by waiver of some or all of the core/prerequisite cluster courses (a maximum of 24 semester hours). These waivers are based on the applicant's undergraduate business degree transcript, or completed business courses with satisfactory grades, or relevant graduate courses with satisfactory grades.

Transfer of Courses

Up to 12 semester hours of graduate credit may be transferred to the M.B.A. program for equivalent courses completed elsewhere. To be considered for transfer, the courses must have been completed with a grade of "B" or better in the six years prior to enrollment in WestConn's M.B.A. program.

Substitution of Courses

Course substitutions may be allowed within the M.B.A. program to accommodate special considerations. Please see the M.B.A. coordinator.

Courses in Residence

A minimum of 18 graduate semester hours in the M.B.A. program must be completed at WCSU.

Course Restrictions

For a complete list of prerequisites, corequisites and other restrictions for all courses, please consult the Course Description section of this catalog.

Master of Business Administration

Core/Prerequisite Cluster – (courses may be waived) 24 SH

ACC 504 Financial Accounting Concepts 3 SH

FIN 502 Economic Analysis for Managers 3 SH

FIN 505 Managerial Finance 3 SH

FIN 545 Statistics for Managerial Decision Making 3 SH

JLA 511 The Legal Environment of Business 3 SH

MGT 501 Organizational Behavior 3 SH

MGT 510 Management of Operations 3 SH

MKT 509 Fundamentals of Marketing Management 3 SH

Required M.B.A. Courses (courses cannot be waived) 21 SH

ACC 507 Strategic Cost Management 3 SH

FIN 560 Analysis of Financial and Investment Decisions 3 SH

MGT 506 Strategic Management 3 SH

MGT 521 Strategic Integration of Operations 3 SH

MIS 516 Information Analysis 3 SH

MKT 534 Strategic Marketing Management 3 SH

MKT 539 Effective Managerial Communication 3 SH

Electives

(chosen in consultation with M.B.A. coordinator) 9 SH

Total Semester Hours for M.B.A. Program: 54 SH

Master of Health Administration

Neil Dworkin, M.H.A. Coordinator

Phone: (203) 837-8475

dworkinn@wcsu.edu

Lorraine DiLeo, Dept. Secretary

Phone: (203) 837-8341

Fax: (203) 837-8527

M.H.A. Program Overview

WestConn's Master of Health Administration (M.H.A.) program prepares students for managerial positions in a range of health services organizations. The program is designed for part-time study; classes are scheduled in the evenings and occasionally on Saturdays.

Program Mission, Goals and Objectives

- blends the practitioner and academic perspectives into a managerial emphasis;
- examines the managing of health care organizations, and;
- provides its students the opportunity, through the elective courses, to focus on their career needs.

M.H.A. Admission Requirements

Admission to the M.H.A. program requires submission of the following materials:

- A completed application for graduate study
- Official transcripts of all undergraduate and graduate courses and degrees
- An entrance examination score from one of the following:
 - Graduate Record Examination
 - Graduate Management Admission Test
 - Miller Analogies Test (MAT)
- Two letters of recommendation
- Optional – current resume or curriculum vita

Once the application process is under way, the applicant meets with the program coordinator to complete the application process, to review the program requirements, and to design a course of study.

Criteria for admission to the program include the following:

- 2.50 or higher (on a 4.0 scale) undergraduate grade point average
- 35 percentile or higher score on an entrance test (see below)

Previous academic achievements, entrance test scores (i.e., Miller Analogies Test, Graduate Management Admissions Test or Graduate Record Examination), letters of recommendation, and work experience are all important factors. For example, a record of appropriate employment at increasing levels of responsibility, or significant contributions to the community might be considered.

Applicants are encouraged to be computer literate (i.e., word processing, spread sheet) and competent with fundamental quantitative and statistical tools. While these are not admission criteria, students will gain more from the program if they have these capabilities.

Applicants who do not meet the admission criteria may take two courses selected from MGT 501, MGT 580 and MGT 582. If a grade of “A” is earned in each of these two courses, the student’s application for the M.H.A. program will be reevaluated.

Degree Requirements

Students have six years to complete all M.H.A. degree requirements.

Waiver of Courses

A maximum of nine graduate credits may be waived (with substitution) based on undergraduate course work. The total number of waived and transferred course credits may not exceed 15 semester hours.

Transfer of Courses

A maximum of nine graduate credits from other institutions may be transferred to the M.H.A. program. To be considered for transfer, the courses (at least a grade of B) must have been completed in the six years prior to enrollment at WestConn.

Course Restrictions

For a complete list of prerequisites, corequisites and other restrictions for all courses, please consult the Course Description section of this catalog.

Master of Health Administration

The M.H.A. program consists of 12 graduate courses (36 semester hours) arranged in three groupings:

Management Core:

Two courses (6 SH) focusing on fundamental managerial ideas needed in all organizations.

MGT 501 Organizational Behavior

MGT 547 Human Resource Management

Health Services Core:

Six courses (18 SH) presenting management practice applied to healthcare settings, especially managerial and strategic perspectives.

MGT 580 Health Delivery Systems
MGT 581 Health Services Financial Management
MGT 582 Managing Health Services Organizations
MGT 585 Health Services Quality Management
MGT 591 Introduction to Health Policy
MGT 595 Strategic Managing for Health Services

Elective Courses:

Student may choose 12 or more semester hours of elective credit. Electives are offered by the management department (see below), but courses from other Ancell School departments (e.g., marketing) or from departments in the School of Arts and Sciences or the School of Professional Studies may be considered after they have been approved by the M.H.A. program coordinator.

Note: M.H.A. students may not take more than three M.B.A. courses as electives.

Management Department Electives:

MGT 584 Long Term Care Administration
MGT 586 Health Services Marketing
MGT 587 Health Services Law
MGT 530 Leadership
MGT 544 Negotiations and Conflict Resolution
MGT 550 Selected Topics in Management
MGT 599 Student Developed Study

Total Semester Hours for M.H.A. Program: 36 SH

Master of Science in Justice Administration

George Kain, M.S. Coordinator

Phone: (203) 837-8514

kaign@wcsu.edu

Charlene Reid, Dept. Secretary

Phone: (203) 837-8340

Fax: (203) 837-8527

M.S. in Justice Administration Overview

The Master of Science (M.S.) in Justice Administration program at WestConn is designed to meet the needs of both practicing justice professionals and other graduate students preparing to enter this field. Most students attend this program on a part-time basis although some pursue this degree full-time. Opportunities exist for networking with and learning from the experiences of other students. Current students and graduates of this program include: correctional professionals at the federal and state levels; other offender rehabilitation specialists; law enforcement officers at all levels (from the rank of patrol officer through chief and from both federal and local agencies); other public safety and security professionals; counselors; and computer security specialists.

Program Mission, Goals, and Objectives

This program prepares students for management and leadership positions in criminal justice and allied fields. In addition, the program:

- provides pre-service skills and practical experience required for placement in professional positions.
- provides in-service foundation courses in management required for career advancement within public organizations.
- educates students in financial/budgetary processes, quantitative methods, institutional analysis, public

management, political advocacy, and leadership within the criminal justice domain.

- offers an interdisciplinary curriculum designed to be theoretically sound, as well as skills-based, to enhance the student's accountability, responsiveness, and ability to analyze policy problems within the field.

M.S. in Justice Administration Admission Requirements

Admission to the M.S. in Justice Administration program requires submission of the following materials:

- Graduate admission application form and fee
- Official transcripts for all undergraduate and graduate courses and degrees
- An entrance examination score from one of the following:
 - Miller Analogies Test (MAT)
 - Graduate Record Examination (GRE)
 - Law School Admission Test (LSAT)
 - Graduate Management Admission Test (GMAT)
- Two letters of recommendation
- Current resume or curriculum vitae
- Interview with program coordinator

Criteria for admission to the program include the following:

Students are considered for admission to the program only after the above requirements have been met.

Admission is based on several criteria: academic achievements, entrance examination scores, recommendations and work experience in the field.

Degree Requirements

The M.S. in Justice Administration degree will be awarded to graduate student candidates who complete both the M.S. program and other requirements set forth in this catalog by the Office of Graduate Studies.

Waiver/Transfer/Substitution of Courses

It is possible to substitute certain courses, or to reduce the required semester hours to complete the program, if/when transfer credit of graduate courses is approved. Certain required courses may be waived for appropriate undergraduate experience.

Course Restrictions

For a complete list of prerequisites, corequisites and other restrictions for all courses, please consult the Course Description section of this catalog.

Master of Science in Justice Administration

MGT 501	Organizational Behavior	3 SH
MGT 525	Managing Public Organizations	3 SH
MGT 526	Public Financial Management	3 SH
MGT 547	Human Resource Management	3 SH
JLA 500	Legal Issues in Public Administration	3 SH
FIN 510	Quantitative Methods in Public Administration	3 SH
JLA 590	Research in Public Administration	3 SH
JLA 515	Policy Analysis in Justice Administration	3 SH
JLA 520	Seminar in Law Enforcement Administration	3 SH
JLA 550	Special Issues in Judicial and Correctional Administration	3 SH

Three graduate courses selected with approval of faculty adviser:

_____	3 SH
_____	3 SH
_____	3 SH
Research project or comprehensive examination	

*Total Semester Hours for
M.S. in Justice Administration Program: 39 SH*

An expanded project in JLA 590 Research in Public Administration may be completed in lieu of the comprehensive examination. Changes in this schedule need the graduate program coordinator's approval.

Information

All information and queries related to the M.S. in Justice Administration program should be directed to the program coordinator.