

WESTERN CONNECTICUT STATE UNIVERSITY

BBA Management Major Student \_\_\_\_\_
Small Business & Entrepreneurial Management Option Box \_\_\_\_\_

Office Admissions Evaluation of Transfer Credit
Entering Date \_\_\_\_\_ day/eve/full/part-time
Previous School(s) \_\_\_\_\_

I. General Education Requirements (40 S.H. plus HPX)\*\*

Communication Skills (3 S.H.)

COM 160, 161, 162 or 163 \_\_\_\_\_ 3\_\_\_\_\_

Has completed one Writing Intensive (W) course Yes\_\_\_ No\_\_\_

Humanities (15 S.H. minimum, including 3 of 7 fields: Communication,

Fine and Applied Arts - only 1 studio course accepted toward minimum -
Foreign Language, Humanistic Studies, Literature, Philosophy, Western

History) \_\_\_\_\_

\_\_\_\_\_ 3\_\_\_\_\_

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Social & Behavioral Sciences (12 S.H. minimum)

PSY 100 Introduction to Psychology \_\_\_\_\_ 3\_\_\_\_\_

PS 104 World Govnmnts, Economies & Cultures \_\_\_\_\_ 3\_\_\_\_\_

ECO 100 & 101 Macro/Microeconomics 3-3 \_\_\_\_\_ 6\_\_\_\_\_

Natural Sciences & Mathematics (10 S.H. minimum)

MAT 118 or MAT 133 or MAT 135 or MAT 181 \_\_\_\_\_ 3, or 4\_\_\_\_\_

Lab Sci. \_\_\_\_\_ 2, 3, or 4\_\_\_\_\_

Elective \_\_\_\_\_ 3\_\_\_\_\_

Health Promotion and Exercise Sciences (2 S.H.)

HPX 177 Fitness for Life \_\_\_\_\_ 2\_\_\_\_\_

II. BBA Core Requirements (30S.H. + 21 S.H. MGT Requirements)

ACC 201 Fin. Accounting\*(MAT 098 or approp. test score) \_\_\_\_\_ 3\_\_\_\_\_

ACC 202 Managerial Accounting\*(ACC 201, MAT 100, MIS 260
or basic knowledge of spreadsheet software such as Excel) \_\_\_\_\_ 3\_\_\_\_\_

JLA 240 Com. Law or ACC 340 Business Law I \_\_\_\_\_ 3\_\_\_\_\_

FIN 230 Business Statistics\*(MAT 100 or
appropriate test score, MIS 260) \_\_\_\_\_ 3\_\_\_\_\_

FIN 310 Principles of Finance\*(ACC 201, FIN 230 or statistics
Course, ECO 100) \_\_\_\_\_ 3\_\_\_\_\_

MGT 250 Organizational Behavior\*(PSY 100, Winten. Course) \_\_\_\_\_ 3\_\_\_\_\_

MGT 320 Operations Mgt.\*(Jr. Standing; FIN 230) \_\_\_\_\_ 3\_\_\_\_\_

MGT 415 Strategic Management\*(Sr. Standing, GPA ≥ 2.3) \_\_\_\_\_ 3\_\_\_\_\_

MIS 260 Info. Systems Concepts \_\_\_\_\_ 3\_\_\_\_\_

MKT 301 Principles of Marketing\*(Soph. Standing) \_\_\_\_\_ 3\_\_\_\_\_

Management Core Requirements (12 S.H.)

MGT 340 TQM\*(MGT 250 and GPA ≥ 2.3) \_\_\_\_\_ 3\_\_\_\_\_

MGT 350 Management Negotiations\*(MGT 250 and GPA ≥ 2.3) \_\_\_\_\_ 3\_\_\_\_\_

MGT 376 Managing People\*(MGT 250 and GPA ≥ 2.3) \_\_\_\_\_ 3\_\_\_\_\_

MGT 410 Current Issues in MGT.\*(Sr. Standing, GPA ≥ 2.3)3\_\_\_\_\_

Sm. Bus. & Entrep. MGT Option Requirements (9 S.H.)

(See reverse side)

MGT \_\_\_\_\_ 3\_\_\_\_\_

MGT \_\_\_\_\_ 3\_\_\_\_\_

MGT \_\_\_\_\_ 3\_\_\_\_\_

III. Free Electives+ (29 S.H.)

Note: At least 16S.H. of free electives must be non-business courses.

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+Minimum of 122 S.H. including HPX 177 for BBA Degree

\*Prerequisites

Number Title Credits

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\*\*General education requirements at Western total 42 semester hours. In some instances, work toward a major program
partially fulfills general education requirements. The remaining general education requirements for this program are shown above. 5/05, 6/08, 6/09, 7/09, 6/12, 6/13

Total Transfer Credits \_\_\_\_\_

**BBA Management Major**  
**Small Business & Entrepreneurial Management Option**

**Sm. Bus. & Entrep. MGT Option Requirements (9 S.H.)**

- MGT 405 Small Business Entrepreneurship\*  
(ACC 202; FIN 310; MKT 301, GPA  $\geq$  2.3) 3\_\_\_\_\_
- MGT 406 Small Business Management\*(MGT 405  
or permission of instructor and GPA  $\geq$  2.3) 3\_\_\_\_\_

Choose one of the following courses:

- MGT 377 Supply Chain Management\*(MGT 320, GPA  $\geq$  2.3) 3\_\_\_\_\_
- MIS 405 Business Applications Using Microcomputers\*  
(ACC 201, MIS 260, Senior Standing, & GPA  $\geq$  2.3) 3\_\_\_\_\_

5/05, 6/08, 6/09, 7/09, 6/12, 6/13