

WCSU FALL 2021 IN-PERSON & VIRTUAL CAREER FAIRS



**October 6th
IN-PERSON**

9-11 am:

**BUSINESS
MANAGEMENT,
FINANCE,
CONSULTING, MEDIA,
ARTS, MARKETING &
ENTERTAINMENT**

12-2 pm:

**EDUCATION, HUMAN
SERVICES, HEALTHCARE,
WELLNESS & LIFE
SCIENCES**

3-5 pm:

**GOVERNMENT, PUBLIC
POLICY, LAW, NON-
PROFIT, TECHNOLOGY,
ENVIRONMENT &
PHYSICAL SCIENCES**

**October 7th
VIRTUAL**

1-4 pm:

**ALL STUDENTS OF ALL
MAJORS**

**TO RESEARCH OTHER
OPPORTUNITIES
GO TO:**

**WCSU.EDU/
HANDSHAKE**

Westside Campus Center, Room 300
(203) 837-8263, careersuccess@wcsu.edu

wcsu.edu/careersuccess

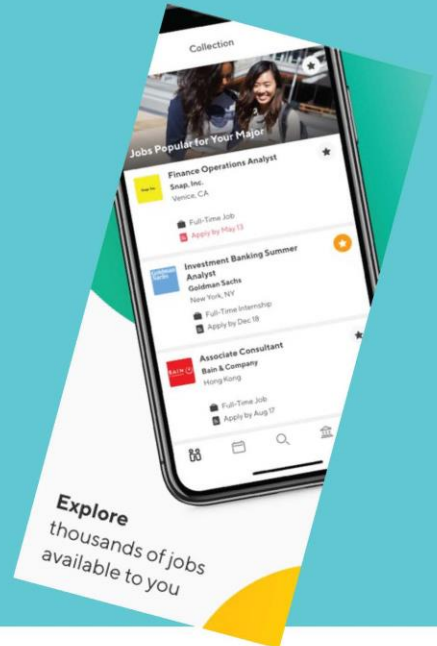


Find your next job!

Handshake connects students with the best internships and jobs from thousands of employers.

Make the most of your job search:

Build your career on Handshake with over 6M other students and alumni.



Log Into Handshake

Download the app or accept your account at www.wcsu.edu/Handshake

Complete Your Profile

Add your work experience, skills, interests, and organizations



Discover Jobs & Opportunities

Browse and apply to jobs and internships based on your profile and interests



Connect With Other Students

Read what they are saying about employers and the companies they worked with



Research Employers

Learn about hiring processes and company cultures before you apply

Connect With The Career Success Center

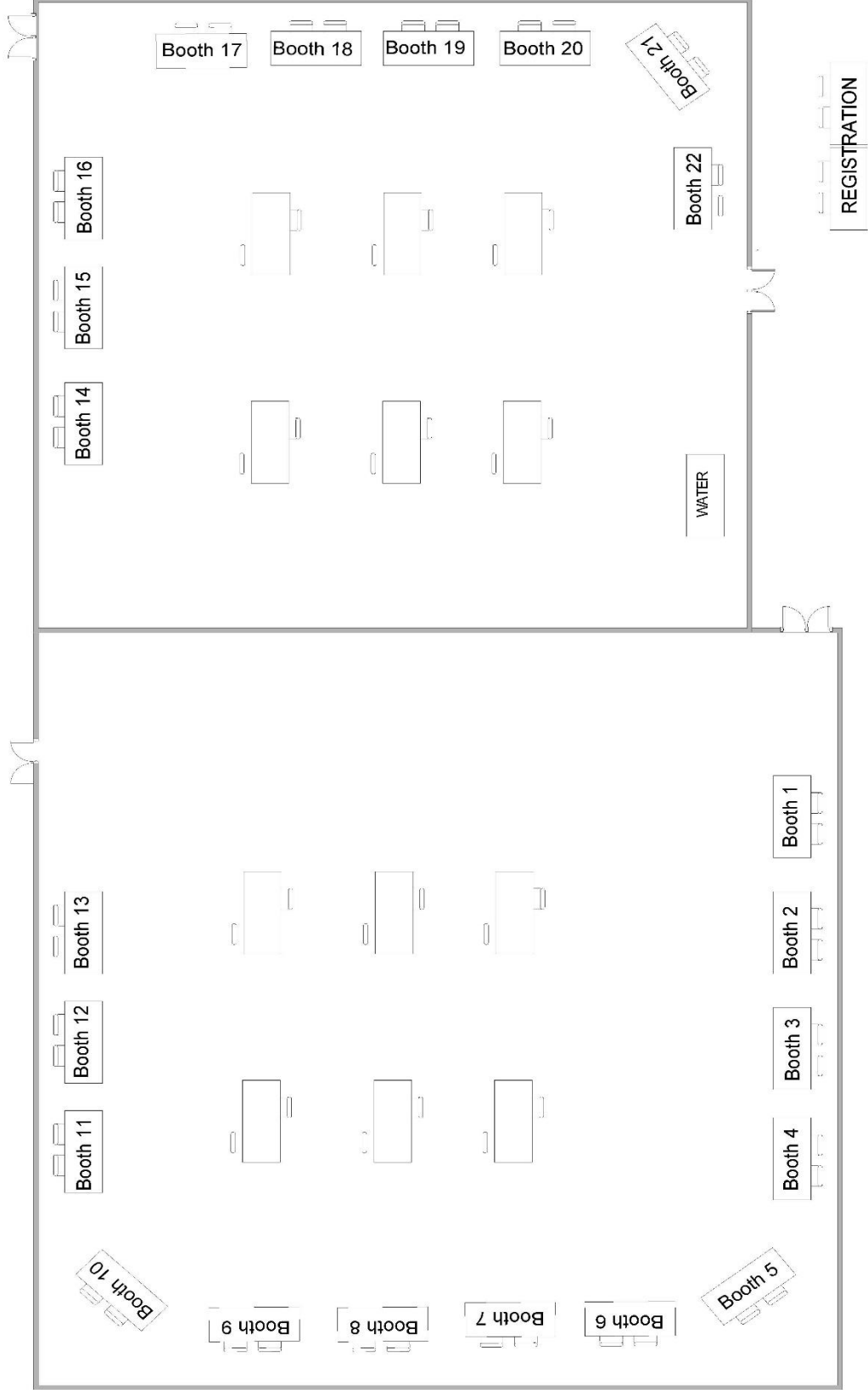
Schedule an appointment with a career coach, or register for career fairs and career events



www.wcsu.edu/Handshake

careersuccess@wcsu.edu | www.wcsu.edu/careersuccess | (203) 837-8263

WCSU Fall 2021 Career Fair Floorplan
Campus Center, Ballroom



BUSINESS, MANAGEMENT, FINANCE, CONSULTING, MEDIA, ARTS, MARKETING & ENTERTAINMENT FAIR – OCTOBER 6 FROM 9 AM TO 11 AM

BOOTH#	COMPANY NAME
1	AC Connecticut
2	Airgas
3	Aquinas Consulting LLC
4	Bach to Rock Ridgefield CT
5	CliftonLarsonAllen LLP
6	Danbury Hat Tricks
7	Danbury Westerners Baseball Club
10	Enhance a Colour
11	Fastenal Company
12	JRO Technology

BOOTH#	COMPANY NAME
13	King, King & Associates
14	Newtown Savings Bank
15	Reynolds + Rowella
16	RightCapital
17	Scalzo Property Management, Inc
18	Scalzo Real Estate
19	Talbots
20	U.S. Electrical Services, Inc.
21	Union Savings Bank
22	Western Connecticut State University (WCSU) – Career Success Center

EDUCATION, HUMAN SERVICES, HEALTHCARE, WELLNESS & LIFE SCIENCES FAIR – OCTOBER 6 FROM 12 PM TO 2 PM

BOOTH#	COMPANY NAME
4	Camp Hemlocks
5	EdAdvance
6	EdAdvance BASES
7	ESS
8	Farmington Public Schools
9	Maplewood Senior Living

BOOTH#	COMPANY NAME
11	The Goddard School Monroe, CT
12	The Grit Ninja
13	TheraCare
14	Waterbury Public Schools
22	Western Connecticut State University (WCSU) – Career Success Center

GOVERNMENT, PUBLIC POLICY, LAW, NON-PROFIT, TECHNOLOGY, ENVIRONMENT & PHYSICAL SCIENCES FAIR – OCTOBER 6 FROM 3 PM TO 5 PM

BOOTH#	COMPANY NAME
15	Ability Beyond
16	City of Bristol Police Department
17	City of Danbury Department of Health & Human Services
18	City of Norwalk

BOOTH#	COMPANY NAME
19	New York State Police
22	Western Connecticut State University (WCSU) – Career Success Center
20	Windsor Police Department

VIRTUAL CAREER FAIR – OCTOBER 7 FROM 1 PM TO 4 PM – HOW TO R.S.V.P.

To attend a VIRTUAL WCSU-sponsored career fair, please follow these instructions:

1. You must log onto your Handshake account at www.wcsu.joinhandshake.com
2. Click **"Events"** listed at the top of the page to see a list of upcoming career fairs, events, and workshops
3. Find the fair/s you want to attend and click on the name of it
4. Look at the employers who are registered and click **"Register,"** on the right side of the page, if you want to attend
5. To select a time to speak with an employer, choose a 1:1 session and click that button to register (You can choose as many 1:1 sessions as you would like just as long as they are not scheduled at the same time.)
6. To see a video that explains all this, please view this link: <https://www.youtube.com/watch?v=EzxrLlPW-Vw>.

VIRTUAL CAREER FAIR – OCTOBER 7 FROM 1 PM TO 4 PM – EMPLOYERS ATTENDING

• Alliant	• Newtown Savings Bank
• Central Connecticut State University – Grad. Adm.	• Odyssey Logistics & Technology Corporation
• CDW Corporation	• PKF O'Connor Davies, LLP
• CT Department of Motor Vehicles	• Riverhead Building Supply Corp
• Hartford Public Schools	• State of Connecticut Executive Branch
• Hole in the Wall Gang Camp	• U.S. Electrical Services, Inc.
• Medical Information Technology, Inc. (MEDITECH)	• Walden Behavioral Care
• New York State Department of Civil Service	• Waterbury Public Schools
• Newport Healthcare	• Western Connecticut State University (WCSU)

ABILITY BEYOND

BOOTH #15

URL: <http://www.abilitybeyond.org>

Industry: Social Assistance

Job Types Recruiting: Full-Time, Internship, Part Time

Targeted Majors: Nursing, Psychology, Social Work

Dates and Times Attending: In-Person on 10/6 from 3 pm to 5 pm

AC CONNECTICUT

BOOTH #1

URL: <https://www.acconnecticut.com/>

Industry: Sports & Leisure

Job Types Recruiting: Part-Time, Internship

Dates and Times Attending: In-Person on 10/6 from 9 to 11 am

AIRGAS

BOOTH #2

URL: <http://www.airgas.com/>

Industry: Oil & Gas

Job Types Recruiting: Full-Time Job

Jobs Posted on Handshake: YES

Dates and Times Attending: In-Person on 10/6 from 9 to 11 am

ALLIANT

BOOTH VIRTUAL 10/7

URL: <http://www.alliantinsight.com>

Industry: Advertising, PR & Marketing

Job Types Recruiting: Full-Time, Part-Time, Internship, Job

Jobs Posted on Handshake: YES

Targeted Majors: Accounting, Business Administration & Management, Communication & Media Studies, Computer Programming, Computer Science, Cyber Security, Economics, Entrepreneurship, Finance & Financial Management, Information Systems Management,

Management Science, Marketing, Mathematics, Operations Management, Psychology, Sociology

Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

AQUINAS CONSULTING LLC

BOOTH #3

URL: <http://www.aquinasconsulting.com>

Industry: Internet & Software

Job Types Recruiting: Full-Time Job

Targeted Majors: Accounting, Business Administration & Management, Communication & Media Studies, Economics, Entrepreneurship, Finance & Financial Management, General Studies, Human Resources, Individual Studies, Journalism, Management Science, Marketing, Operations Management, Radio, Television, Media, Supply Chain Management, Undeclared

Dates and Times Attending: In-Person on 10/6 from 9 to 11 am

BACH TO ROCK RIDGEFIELD CT

BOOTH #4

URL: <https://ridgefield.b2rmusic.com> Industry: Performing and Fine Arts

Job Types Recruiting: Part-Time Job

Targeted Majors: Music & Music Education, Visual & Performing Arts

Jobs Posted on Handshake: YES

Dates and Times Attending: In-Person on 10/6 from 9 to 11 am

CAMP HEMLOCKS

BOOTH #4

URL: <https://summercamp.oakhillct.org/>

Industry: Non-Profit – Other

Dates and Times Attending: In-Person on 10/6 from 12 to 2 pm

CDW CORPORATION

BOOTH VIRTUAL 10/7

URL: <https://www.cdwjobs.com/pages/student>

Industry: Electronic & Computer Hardware

Recruiting: Full-Time, Job, Internship

Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

**CENTRAL CONNECTICUT STATE UNIVERSITY –
GRADUATE SCHOOL**

BOOTH VIRTUAL 10/7

URL: <http://www.ccsu.edu/>

Industry: Higher Education

Recruiting: Part-Time, Full-Time

Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

**CITY OF BRISTOL POLICE DEPARTMENT
BOOTH #16**

URL: <http://www.bristolct.gov>

Industry: Legal/Law Enforcement

Job Types Recruiting: Full-Time Job

Targeted Majors: Criminal Justice/Criminology, General Studies, Individual Studies, Law, Political Science & Government, Undeclared

Jobs Posted on Handshake: YES

Dates and Times Attending: In-Person on 10/6 from 3 pm to 5 pm

**CITY OF DANBURY DEPARTMENT OF HEALTH &
HUMAN SERVICES
BOOTH #17**

URL: <http://www.danbury-ct.gov/health>

Industry: Government - Local, State & Federal

Recruiting: Full-Time Job

Dates and Times Attending: In-Person on 10/6 from 3 to 5 pm

**CITY OF NORWALK
BOOTH #18**

URL: <https://www.norwalkct.org/>

Industry: Government – Local, State & Federal

Recruiting: Full-Time

Dates and Times Attending: In-Person on 10/6 from 3 to 5 pm

**CLIFTON LARSON ALLEN LLP
BOOTH #5**

URL: <https://www.claconnect.com/careers/careers-at-cla>

Industry: Accounting

Recruiting: Full-Time, Part-Time, Internship, Job

Targeted Majors: Accounting, Economics, Finance & Financial Management

Jobs Posted on Handshake: YES

Dates and Times Attending: In-Person on 10/6 from 9 to 11 am

**CT DEPARTMENT OF MOTOR VEHICLES
BOOTH VIRTUAL 10/7**

URL: <http://www.ct.gov/dmv>

Industry: Government - Local, State & Federal

Recruiting: Part-Time, Full-Time, Internship, Job

Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

**DANBURY HAT TRICKS
BOOTH #6**

URL: <https://www.danburyhattricks.com/> Industry: Sports & Leisure

Recruiting: Part-Time, Internship, Job

Targeted Majors: Business Administration & Management, Communication & Media Studies, Journalism, Marketing, Operations Management, Radio, Television, Media

Dates and Times Attending: In-Person on 10/6 from 9 to 11 am

**DANBURY WESTERNERS BASEBALL CLUB
BOOTH #7**

URL: <http://danburywesterners.pointstreaksites.com/view/danbury>

Industry: Sports & Leisure

Recruiting: Part-Time, Internship, Volunteer

Jobs Posted on Handshake: YES

Dates and Times Attending: In-Person on 10/6 9 to 11 am

**EDADVANCE
BOOTH #5**

URL: <http://www.edadvance.org>

Industry: Non-Profit - Other

Recruiting: Full-Time, Part-Time, Volunteer, Job

Dates and Times Attending: In-Person on 10/6 from 12 to 2 pm

**EDADVANCE – BASES
BOOTH #6**

URL: <https://bases.edadvance.org>

Industry: Other Education

Recruiting: Part-Time, Volunteer, Experiential Learning, Internship, Job

Dates and Times Attending: In-Person on 10/6 from 12 to 2 pm

ENHANCE A COLOUR**BOOTH #10**URL: <https://eacgs.com>

Industry: Other Industries

Recruiting: Full-Time, Part-Time, Internship, Job

Dates and Times Attending: In-Person on 10/6 from 9 to 11 am

ESS**BOOTH #7**URL: <http://www.ess.com>

Industry: k-12 Education

Recruiting: Part-Time Job

Dates and Times Attending: In-Person on 10/6 12 to 2 pm

FARMINGTON PUBLIC SCHOOLS**BOOTH #8**URL: <http://www.fpsct.org>

Industry: K-12 Education

Recruiting: Full-Time, Part-Time, Job

Targeted Majors: Early Childhood Education, Education Administration, Elementary Education, Health & Physical Education, Higher Education, Mathematics Education, Secondary Education, Special Education

Dates and Times Attending: In-Person on 10/6 from 12 to 2 pm

FASTENAL**BOOTH #11**URL: <https://careers.fastenal.com/>

Industry: Wholesale Trade

Recruiting: Full-Time, Part-Time, Job

Jobs Posted on Handshake: YES

Dates and Times Attending: In-Person on 10/6 from 9 to 11 am

HARTFORD PUBLIC SCHOOLS**BOOTH VIRTUAL 10/7**URL: <http://www.hartfordschools.org>

Industry: K-12 Education

Recruiting: Full-Time Job

Jobs Posted on Handshake: YES

Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

HOLE IN THE WALL GANG CAMP**BOOTH VIRTUAL 10/7**URL: <http://www.holeinthewallgang.org/>

Industry: Non-Profit – Other

Recruiting: Full-Time, Part-Time Volunteer, Experiential Learning, Internship, Job

Jobs Posted on Handshake: YES

Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

JRO TECHNOLOGY**BOOTH #12**URL: <https://jrotechnology.com>

Industry: Information Technology

Recruiting: Full-Time Job

Dates and Times Attending: In-Person on 10/6 from 9 to 11 am

KING, KING & ASSOCIATES**BOOTH #13**URL: <https://kingcpas.com>

Industry: Accounting

Recruiting: Full-Time Job

Targeted Majors: Accounting

Dates and Times Attending: In-Person on 10/6 from 9 to 11 am

MAPLEWOOD SENIOR LIVING**BOOTH #9**URL: <http://www.maplewoodseniorliving.com>

Industry: Healthcare

Recruiting: Full-Time, Part-Time, Graduate School, job

Dates and Times Attending: In-Person on 10/6 12 to 2 pm

**MEDICAL INFORMATION TECHNOLOGY, INC.
(MEDITECH)****BOOTH VIRTUAL 10/7**URL: <https://ehr.meditech.com/careers/careers>

Industry: Internet & Software

Recruiting: Full-Time Job

Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

NEW YORK STATE DEPARTMENT OF CIVIL SERVICE**BOOTH VIRTUAL 10/7**URL: <http://www.cs.ny.gov>

Industry: Government - Local, State & Federal

Recruiting: Full-Time, Internship, Job

Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

NEW YORK STATE POLICE**BOOTH #19**URL: <http://www.joinstatepolice.ny.gov>

Industry: Legal & Law Enforcement

Recruiting: Full-Time, Internship, Job

Jobs Posted on Handshake: YES
Dates and Times Attending: In-Person on 10/6 from 3 to 5 pm

**NEWPORT HEALTHCARE
BOOTH VIRTUAL 10/7**

URL: <http://www.newporthealthcare.com>
Industry: Healthcare
Recruiting: Full-Time, Part-Time, Internship, Job
Jobs Posted on Handshake: YES
Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

**NEWTOWN SAVINGS BANK
BOOTH #14 & VIRTUAL 10/7**

URL: <https://www.nsonline.com>
Industry: Commercial Banking & Credit
Recruiting: Full-Time, Part-Time Job
Jobs Posted on Handshake: YES
Dates and Times Attending: In-Person on 10/6 from 9 am to 11 am, Virtual on 10/7 from 1 to 4 pm

**ODYSSEY LOGISTICS & TECHNOLOGY CORPORATION
BOOTH VIRTUAL 10/7**

URL: <https://www.odysseylogistics.com/>
Industry: Transportation & Logistics
Recruiting: Full-Time Job
Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

**PKF O'CONNOR DAVIES, LLP
BOOTH VIRTUAL 10/7**

URL: <http://www.pkfod.com/>
Industry: Accounting
Recruiting: Full-Time Job
Targeted Majors: Accounting, Financial Accounting, Managerial Accounting
Jobs Posted on Handshake: YES
Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

**REYNOLDS + ROWELLA
BOOTH #15**

URL: <http://www.reynoldsrowella.com/>
Industry: Accounting
Recruiting: Full-Time, Part-Time, Internship, Job
Jobs Posted on Handshake: YES
Dates and Times Attending Fair: In-Person on 10/6 from 9 to 11 am

**RIGHT CAPITAL
BOOTH #16**

URL: <https://www.rightcapital.com/>
Industry: Internet & Software
Recruiting: Full-Time Job
Jobs Posted on Handshake: YES
Dates and Times Attending Fair: In-Person on 10/6 from 9 to 11 am

**RIVERHEAD BUILDING SUPPLY CORP
BOOTH VIRTUAL 10/7**

URL: <http://www.rbscorp.com>
Industry: Retail Stores
Recruiting: Full-Time, Internship, Job
Jobs Posted on Handshake: YES
Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

**SCALZO PROPERTY MANAGEMENT, INC.
BOOTH #17**

URL: <http://www.scalzoproperty.com>
Industry: Real Estate
Recruiting: Full-Time, Part-Time, Internship, Job
Targeted Majors: Accounting, Communication, Economics, English, Finance, Management, Marketing, Political Science
Jobs Posted on Handshake: YES
Dates and Times Attending: In-Person on 10/6 from 9 am to 11 am

**SCALZO REAL ESTATE
BOOTH #18**

URL: <https://www.scalzo.info/careers>
Industry: Real Estate
Recruiting: Full-Time, Part-Time
Dates and Times Attending: In-Person on 10/6 from 9 am to 11 am

**STATE OF CONNECTICUT EXECUTIVE BRANCH
BOOTH VIRTUAL 10/7**

URL: <https://jobapscloud.com/ct>
Industry: Government – Local, State & Federal
Recruiting: Full-Time Job
Jobs Posted on Handshake: YES
Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

**TALBOTS
BOOTH #19**

URL: <http://www.talbots.com/>
Industry: Retail Stores
Recruiting: Part-Time, Full-Time Job
Jobs Posted on Handshake: YES
Dates and Times Attending: In-Person on 10/6 from 9 am to 11 am

THE GODDARD SCHOOL MONROE, CT
BOOTH #11
URL: https://www.goddardschool.com/nj-ny/monroe-turnpike-ct?utm_source=google&utm_medium=business_listings&utm_campaign=school&utm_content=main_button
Industry: Other Education
Recruiting: Part-Time, Full-Time Job
Dates and Times Attending: In-Person on 10/6 from 3 to 5 pm

THE GRIT NINJA
BOOTH #12
URL: <http://www.thegritninja.com>
Industry: Sport & Leisure
Recruiting: Part Time Job
Jobs Posted on Handshake: YES
Dates and Times Attending: In-Person on 10/6 from 3 to 5 pm

THERACARE
BOOTH #13
URL: <http://www.TheraCare.com>
Industry: Healthcare
Recruiting: Full-Time Job
Jobs Posted on Handshake: YES
Dates and Times Attending: In-Person on 10/6 from 12 pm to 2 pm

U.S. ELECTRICAL SERVICES, INC
BOOTH #20 & VIRTUAL 10/7
URL: <http://careers.usesi.com/careers>
Industry: Wholesale Trade
Recruiting: Full-Time, Internship, Job
Targeted Majors: All
Jobs Posted on Handshake: YES
Dates and Times Attending: In-Person on 10/6 from 9 am to 11 am, Virtual on 10/7 from 1 to 4 pm

UNION SAVINGS BANK
BOOTH #21
URL: <https://www.unionsavings.com>
Industry: Commercial Banking & Credit
Recruiting: Part-Time, Full-Time, Job

Jobs Posted on Handshake: YES
Dates and Times Attending: In-Person on 10/6 from 9 am to 11 am

WALDEN BEHAVIORAL CARE
BOOTH VIRTUAL 10/7
URL: <http://www.waldenbehavioralcare.com>
Industry: Healthcare
Recruiting: Full-Time Job
Dates and Times Attending: Virtual on 10/7 from 1 to 4 pm

WATERBURY PUBLIC SCHOOLS
BOOTH #14 & VIRTUAL 10/7
URL: <https://www.waterbury.k12.ct.us/>
Industry: K-12 Education
Recruiting: Part-Time, Full-Time
Dates and Times Attending: In-Person on 10/6 from 12 pm to 2 pm, Virtual on 10/7 from 1 to 4 pm

WESTERN CONNECTICUT STATE UNIVERSITY - WCSU
- CAREER SUCCESS CENTER
BOOTH #22 & VIRTUAL 10/7
URL: <http://www.wcsu.edu/careersuccess>
Industry: Education
Recruiting: Part-Time, On Campus, Work Study, Internship
Targeted Majors: All
Jobs Posted on Handshake: YES
Dates and Times Attending: In-Person on 10/6 from 9 am to 5 pm, Virtual on 10/7 from 1 to 4 pm

WINDSOR POLICE DEPARTMENT
BOOTH #20
URL: <http://www.townofwindsorct.com/police/>
Industry: Legal & Law Enforcement
Recruiting: Full-Time Job
Jobs Posted on Handshake: YES
Dates and Times Attending: In-Person on 10/6 from 3 to 5 pm

WCSU CAREER SUCCESS CENTER

Great e-tools for students, alumni and faculty...












to help Discover, Experience/Learn, Create/Practice, and Activate/Apply a career PLAN after college.

● DISCOVER

● EXPERIENCE/LEARN

● CREATE/PRACTICE

● ACTIVATE/APPLY

	<p>This is our job board and support for finding part-time/full-time jobs and internships:</p> <ul style="list-style-type: none"> • Research employers • View/sign up for workshops and events • Watch tutorials and more 	<p>● ● ●</p> <p>www.wcsu.edu/handshake</p>
	<p>This assessment tool match interests, values and skills with the best jobs suited for your personality. Explore occupations and connect them to the majors we have here on campus.</p>	<p>●</p> <p>www.wcsu.edu/careersuccess/focus2 Access Code: CareerSuccess</p>
	<p>Watch thousands of career videos and gain valuable advice on how to get hired in hundreds of industries.</p>	<p>● ●</p> <p>www.candidcareer.com/WCSU</p>
	<p>This program offers expert, step-by-step, video lessons and interactive interview practice to help you land your next job.</p>	<p>● ●</p> <p>wcsu.biginterview.com</p>
	<p>This is your one-stop-shop for:</p> <ul style="list-style-type: none"> • Résumés, Cover Letters • Job Description Comparisons and Artificial Intelligence 	<p>● ●</p> <p>https://wcsu.hiration.com/app/resume-builder</p>
	<p>Sponsored by the U.S. Department of Labor and offers a variety of and occupational data to help you make informed career choices. Helps you understand requirements needed to work in over 900 industries.</p>	<p>● ●</p> <p>http://www.onetonline.org</p>
	<p>This provides a comprehensive list of all businesses by state/nationwide that are mapped to our majors/concentrations; data by Dunn & Bradstreet's 18 million U.S. businesses in 18,000 industries.</p>	<p>● ● ●</p> <p>www.wcsu.edu/careersuccess/buzzfile</p>
	<p>Empowers you to control what people find when they Google you. Control what people learn about you on:</p> <ul style="list-style-type: none"> • Google • Social Media 	<p>●</p> <p>http://brandyourself.com/user/login Coupon Code: 25FORWCSU</p>
	<p>LinkedIn is the largest professional networking site available today. It's a leading tool for helping individuals expand their networks as well as find jobs.</p>	<p>● ● ● ●</p> <p>https://www.linkedin.com</p>
	<p>Indexes and analyzes healthcare job openings nationwide on a daily basis. Real-time database helps jobseekers find jobs, national and local market intelligence tools, benchmarks and reports.</p>	<p>● ●</p> <p>www.liquidcompass.com/wcsu</p>
	<p>These are the premier databases to help find jobs & internships in the entertainment (fashion, film, gaming, music), media, publishing & educational industries.</p> <p>*To request expanded access - Contact Debra Manenté in the Career Success Center at manented@wcsu.edu</p>	<p>● ●</p> <p>https://www.entertainmentcareercenter.com https://www.entertainmentcareers.net https://www.tcg.org/default.aspx</p>

Check out our website for easy access to all these e-tools!

www.wcsu.edu/careersuccess

CAREER CONVERSATIONS

CLEARING THE PATH TO FIND YOUR FUTURE

Career Conversations can be done ANYWHERE. The WCSU Career Fair is an ideal place to have shorter Career Conversations with employers who can provide you important insights about themselves, their company, industry and even the broader market. After you introduce yourself and state your interests and intentions, use these strategic, open-ended questions to prompt reflection and conversation. You will notice that most of these questions start with the interrogative "What" and "How." Here are some questions to get you started:

1. What personal qualities or abilities are important to being successful in your organization?
2. On a typical day in this position, what do you do?
3. What part of this career field do you find most satisfying? Most challenging?
4. How did you get your job?
5. What opportunities for advancement are there in this field?
6. How do you see jobs in this field changing in the future?
7. Is there a demand for people in this/other-related occupations?
8. What special advice would you give a person entering this field?
9. What types of training do companies offer persons entering this field?
10. What kinds of credentials does your organization value for the kinds of jobs that you offer?
11. Which professional journals and organizations would help me learn more about this field?
12. If you could do things all over again, would you choose the same path? Why/Not? What would you change?
13. Here is my resume: Do you see any areas where I can improve? Skills I should add? Other suggested changes?
14. What are the future career opportunities in this field?
15. What are the challenges in balancing work and personal life?
16. What are the most common reasons for people entering/leaving this field or company?
17. What areas of this field have the best track record for promoting minorities?
18. What advice would you give to someone trying to break into this field?
19. With the information you have about my education, skills, and experience, what other fields or jobs would you suggest I research further before I make a final decision?
20. Who do you know that I should talk to next? When I call him/her, may I use your name as a referral?

Your Pitch = Greeting + Experience + Interest + Strengths + Brief Relevant Example + Goal

"Hello, I'm ____ (**your name**) and I'm a ____ (**year in school**) studying ____ (**your major**) at Western Connecticut State University. I am interested in ____ (**area/topic you want to learn more about or work**). My strengths include ____ (**skill #1**) and ____ (**skill #2**)." My relevant experience includes ____ and ____ (**or I have performed ____ research**). I believe my ability to ____ (**important skill**) and my experience in ____ (**type of experience you have**) would benefit your company in this way: ____ (**give an example**)."

FINISHED EXAMPLE

"Hello, I'm John Smith and I'm a Sophomore studying Accounting at Western Connecticut State University. I'm interested in learning more about internship opportunities. My strengths include managing accounting with accuracy and having a strong attention to detail. My relevant experience includes maintaining a GPA of 3.5 in all my courses at WCSU and being president of the Accounting Club, here on campus. I believe my ability to meet deadlines ahead of schedule and my experience in providing leadership as a club member would benefit your company by helping you meet your obstacles and goals."

DISCOVER

CAREER OPTIONS

START
THE SECRET OF
GETTING AHEAD
• • • IS • • •
GETTING STARTED

**APPLY FOR AN INTERNSHIP TODAY!
VISIT THE CAREER SUCCESS CENTER**

TEN TIPS FOR A SUCCESSFUL CAREER FAIR

1. Introduce yourself in a positive and confident manner.
2. Smile, project enthusiasm and offer a firm handshake.
3. Maintain good eye contact.
4. We encourage you to give each representative a résumé and be ready to discuss your background, qualifications and career goals.
5. Ask questions about possible career opportunities, specific job openings and their timeframe for hiring.
6. Ask representatives about possible opportunities, even if they have not listed your field of interest in the directory.
7. Speak with as many representatives as possible.
8. Circulate and try not to stay in one employer's line too long.
9. Collect business cards and company literature so you can follow-up with an email or thank you letter.
10. Never ask about salary, benefits or time off.

AFTER THE CAREER FAIR

1. Send thank-you letters or formal thank-you emails to employers in which you spoke.
2. Follow-up with the companies that interested you. Career Fair meetings are only the initial contact in the long process of securing a position.
3. Log onto employer websites to follow-up, complete on-line applications and submit resumes.
4. Take advantage of your Career Success Center to improve your interview skills and to prepare for interviews you may have scheduled while at the Career Fair.
5. Come visit us in the Westside Campus Center, Suite 300 or call at (203) 837-8263 so we can help you.
6. Process what you have learned to improve your experience at future fairs and interviews.
7. Any job search starts with you. Evaluate your skills, your past experiences in and out of school and your academic background. This will help you focus your search. Good luck!

Connect with us on social media:



@WCSUCareerSuccess



@WCSUCareerSuccess



@WCSUCareerCntr



Western Connecticut State University – Career Success Center (Group)



Connect with us on Handshake

www.wcsu.edu/Handshake

By launching your Handshake account, you will have access to job, and internship postings, campus events and career resources that will help you find employment.